workday.

# Workday Adaptive Planning for Finance

Workday Adaptive Planning provides budgeting, forecasting, reporting, and analytics for organizations of all sizes, with industry-leading usability and the security, scalability, and flexibility required for complex planning. We help people do their best work and help teams operate with agility.

Recognizing that the best plans involve the people closest to the day-to-day business, we built a powerful planning technology platform so you and your colleagues can gain deep insights, make more timely decisions, and manage more efficiently with solid, integrated plans. We enable complex financial models without the burden of managing legacy on-premise systems or massive spreadsheets. And we save finance teams the mind-numbing, error-prone task of manually consolidating data.

Workday Adaptive Planning makes it easy to manage, report, and analyze business performance. And our Elastic Hypercube Technology gives you the flexibility to scale without sacrificing ease of use.

# Industry-Leading Usability

In business, everybody plans. In large corporations, planning processes span a range of finance and operations teams as well as users from a complex ecosystem of departments, business units (BUs), regions, and countries. Workday Adaptive Planning broadens planning with industry-leading ease of use that accelerates adoption and drives engagement across finance teams, operations, and business units. By engaging finance and non-finance users in a collaborative, active planning process, you can create plans aligned with your organizational goals, ultimately delivering better and more timely decisions.

#### **Built for Business**

Many systems take a long time to deploy. Once deployed, changes to structures, reports, and analysis typically require dedicated IT resources to support business users' needs, limiting agility and consuming IT resources. With Workday Adaptive Planning, finance and operations teams control their models, processes, dashboards, and reporting with the drag-and-drop functionality that doesn't require coding or scripting—or much support from IT.

# Adapts to Change

Businesses need the flexibility to adapt quickly to change, but traditional planning systems aren't that agile. Workday Adaptive Planning is designed for flexible modeling of functional planning and easy scenario planning so models and plans can continuously evolve as markets and the business change. Now companies can bring together workforce planning, operations planning, project-based planning, and financial planning all within a single active environment.

#### **Key Benefits**

- Flexible modeling that lets you adjust dimensions as business conditions change, for what-if scenario modeling on the fly
- Enterprise-wide planning capabilities that enable organizations to orchestrate planning and performance at local and corporate levels
- A single data source across the organization for the insights and confidence needed to make better decisions faster
- A highly interactive user interface for self-service reporting that lets you visualize the data and see the impact of your changes instantly

#### **Faster Time to Value**

Using the intuitive drag-and-drop modeling and reporting interface in Workday Adaptive Planning, organizations can implement their new planning environment quickly and achieve value sooner. Most enterprise-scale customers deploy their first phase within six months. These rapid deployment cycles reduce project risk and free teams to develop more sophisticated models. Our approach includes end-user validation along the way so that user acceptance testing (UAT) is a non-event.

### Trusted, Scalable Technology Platform

Workday Adaptive Planning is an in-memory computing technology platform designed for multidimensional modeling, reporting, and analysis. Supercharged with the patent-pending Elastic Hypercube Technology, it enables granular and complex planning and reporting by any number of critical business dimensions (customer, channel, product, regions, and more), and by day, week, or other time period. The technology platform also enables unlimited what-if analyses to assess the opportunities and impact of potential changes to the business.

Elastic Hypercube Technology enables companies to manage large, dataintensive models without compromise using:

- Extremely large-scale models with quintillions (10<sup>18</sup>) of cells
- Unlimited dimensions and unlimited dimension values
- Unlimited planning scenarios
- Rapid analysis, comparison, and reporting without cumbersome setup or additional cubes

Standard Demo Dashboards	Adaptive w A transfer Concern	YourCompany In	O YourCompany.Inc.			Working Budget			± •	
Budget 2020 THE 4/3/2020 • LEVEL Total Company •	CURRENCY \$USD 🔻						∕ 6at C	۵	::	I
Sample 1 Sample 2 Sample 3 Sample 4 Sample 5	Multi-Instructions Multi GeoMaps I	Demo								
Notes  • Remember to switch your level to your department area. • New region expansion targeted Q2, Adjust taxining and office expense.	Expenses									
plans accordingly.							0	B 8	C	
	# ACCOUNTS	FY 2019	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2022	JUN 2020	30	i
	1 v 6000 Expenses and 7000 Allocations									
Office Exp Categories	2 - 6000 Operating Expenses									
	3 ~ 6100 Ppepal									
so	4 6110 Salary & Wages	21.623.551	1.969.262	1,975,804	2.022.241	2.126.142	2.157.548	2.158.330	2.1	
§ 25-	5 6120 Commission	1,823,832	146,105	147,900	192,221	155,898	168,075	184,473		
	6 6120 Bonus	709.801	52,139	52,379	54,333	64.516	64510	64,515		
	7 Total	24,157,184	2,167,506	2,176,082	2,234,346	2,347,556	2,390,140	2,437,319	2,4	i
0 01 2020 02 2020 03 2020 04 2020	8 v 6200 Taxes & Benefits									
	9 6210 Health Bonefits	1,447,170	126,990	127,650	128,577	130,932	133,092	133,092		i
6340 Telephone(Bud)	10 6220 Retrement	368,393	31,825	32,098	34,031	38,330	39,264	39,304		
6360 Office Supplies(Bud)	11 6230 Payrol Taxes	3,099.351	262,930	260,352	263,827	274,356	275.672	273,355		
01 2020 - 04 2020 T	12 6240 Recruiting	221,469	25,500	34,900	219,630	\$2,526	0	0		
	13 Total	5,137,383	447,246	455,000	646,065	496,154	448,028	445,752	4	ł
	14 v 6300 Office Expenses									
Office Expenses A v B	15 v Training									
	16 6310 Training 17 6311 New Hoe Trainin	47,261	4,940	5,640	5,690	4.940	4.940	4,943		
400	17 6311 New Hoe Trainin 18 Total		2,415	2,526	4,033	2,629	0	0		
§ 200 -	19 v 6320 Equipment Rentel	62,502	7,355	8,166	9,723	7,569	4,943	4,940		
8 AM	20 6320 Equipment Rental 20 6321 From Prepaid				4.878	4.878	4.121	4,878		
	20 6321 From Prepard 21 6322 Other Environment	Envial 59216	8.575	26114	2,600	2,400	2,400	2,400		
A all all a good and a good and a good and a good	22 Total	59,216	8,575	26,114	7,276	7.278	7.278	7,278		
A all and a good and a good and and a for	23 6330 Maintenance	29.588	1,800	1.800	17.952	1,800	1,800	1,800		
LEALA LA LA A A A A A A	24 6340 Telephone	42.357	4.411	4,477	4,784	5,077	5.422	5,434		
6300 Office Expenses(Bud) 6300 Office Expenses(Act)	25 6350 Legal & Professiona		19.107	19.187	19,107	18.107	18.187	19.107		
	25 6360 Office Supplies	133.573	10.888	10,946	11,886	11,249	12,509	10.542		
🕴 Jan 2020 - Dec 2020 🔻	27 6365 Vendor Centracta	89,558	10,554	10,954	10,954	10,954	10,954	10,954		
	28 v 6370 Office Rant									
	29 US Office Rent	149.940	10,120	10,120	10,120	10,120	10,120	10,120		
Office Exp YoY	30 Canada Office Rent		1,460	1,460	1,460	1,450	1,460	1,460		
500	31 UK Office Rest		1,442	1,642	1,642	1,442	1,442	1,642		
	32 Australia Office Bant		2,000	2,000	2,000	2,000	2,000	2,000		
8 250 -	33 Total	149,940	15.022	15.022	15.023	15.023	15.023	15.022		

Dashboard example with expense plan data.

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To keep up with the constant evolution of our company strategy, our financial systems need to be capable of quick multi-scenario planning. [Workday Adaptive Planning] allows us to be a lot more dynamic and responsive to initiatives because within minutes we're able to input changes into the forecast and use OfficeConnect to generate all the graphs and reports we need.

#### FP&A Manager, TuneIn, Inc.

# **Federated Planning Domains**

From corporate finance to operating departments and business units, Workday Adaptive Planning enables groups to plan their own domains. Individual plans come together into a holistic, fully linked corporate plan. What's more, each planning domain can have its own comprehensive model based on the planning cadence of its part of the business. This architecture of federated planning domains mirrors the organizational structure of complex enterprises, aligning with how organizations manage data access and control. Federated planning domains enable corporate finance to orchestrate planning and performance at the local and corporate level. This empowers departments and business units to model, plan, and report at levels specific to their needs.

#### **Open Technology Platform for All Your Data**

As you plan across your organization, you need data from all your transactional and operational systems. Workday Adaptive Planning is system-agnostic, seamlessly integrating with ERP, CRM, HCM, and BI systems so planners not only see key business metrics to understand how they got here and why, but also use this past performance to drive plans and forecasts for where they're going.



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